

Free Pier Advisors Introduction



CNLA proudly announces a new initiative with Free Pier Advisors (“FPA”) to support members considering an ownership transition, including succession planning or a sale

FPA Overview

- Advisory firm that helps businesses plan for and execute ownership transitions, including successions and company sales
- Clients primarily include owners and management teams of companies that are considering the following:
 - Changing level of day-to-day involvement in business (e.g. retirement)
 - Unlocking financial value of business (e.g. sale)
 - Positioning business for optimal future performance
- Tailored, hands-on approach to achieve optimal outcomes for clients, with a focus on minimizing business disruption and maximizing confidentiality
- Over a decade of experience advising on exit strategies and transactions, including experience in the Green Industry

Why Clients Choose FPA

- ✓ Personalized advisory services for client-specific goals and considerations
- ✓ Confidentiality-first approach
- ✓ Minimized business disruption
- ✓ Direct involvement and support from FPA Leadership
- ✓ Extensive relevant experience
- ✓ Green Industry focus
- ✓ Ability to advise on range of situations and transactions
- ✓ Access to robust universe of buyer, investor and strategic partner relationships

Contact FPA

Please reach out for a no-obligation initial discussion to explore how FPA can be of service to you and your company



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